

Resiliency Needs In the Pacific and The Moana Pledge

March 2022



About Mana Pacific Inc

*We Deliver **Resilient, Renewable Energy Solutions** to
Pacific Island Countries and Territories.*



We are a Benefit Corp

Strategic Partnerships

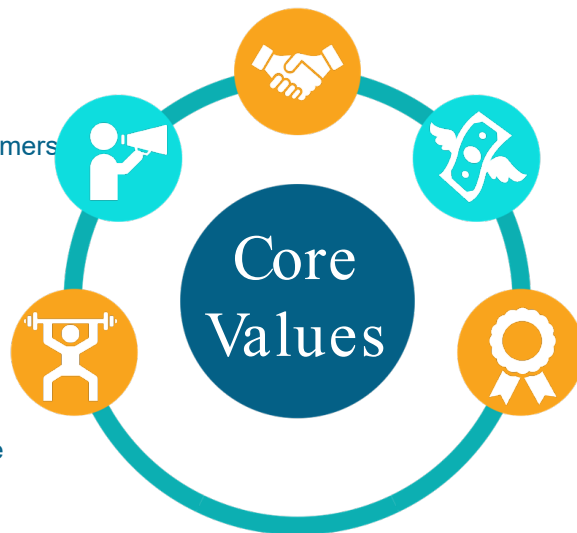
There are **4,000+** Benefit Corporations and **2,000** Certified B Corporations in **130 industries** and **50 countries**

Brand Credibility

Certified B Corporations help customers identify **trustworthy companies**

Resiliency

Certified B Corporations have **demonstrated** an annual survival rate of **90-99%** compared to **69%** as the U.S. small business average



Capital Attraction

The market for **socially responsible** investing is currently estimated between **US\$400B** and **US\$1T**

Quality Workforce

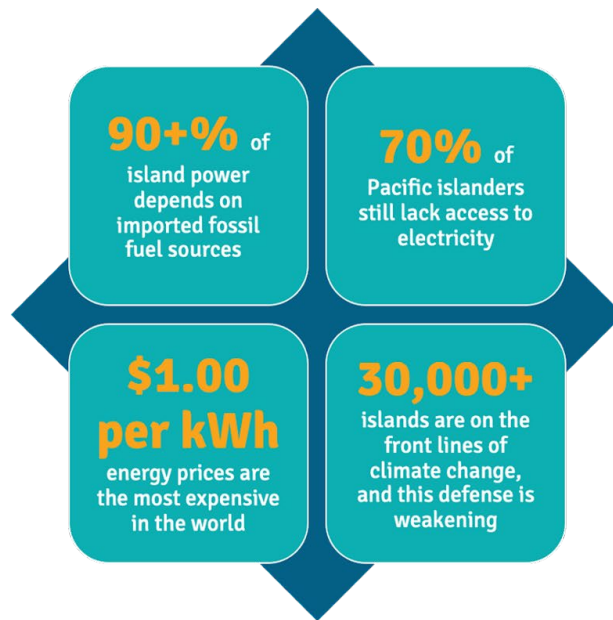
Engaged employees are **3.5X more likely** than other peers to invest personal time in innovation and company problem solving

*Mana Pacific has the same **Business as a Force for Good** model as Patagonia, Seventh Generation, Klean Kanteen, & more*

Key Needs

*Mana Pacific participated in 100's of hours of **listening sessions** with Pacific Island stakeholders:*

- Utility and energy sector
- Public sector
- Private sector
- Education and academic sector
- Financial sector
- Community stakeholders



Why has it not been solved already?

- 90+% of island power still relies on **imported fossil fuel sources**, and
- Pacific Island Countries and Territories pay for the **most expensive electricity** in the world.

Why?

- Islands **lack the financing and developer interest** to build self-sufficient, low-cost, and clean renewable energy systems



Mana Pacific Inc- Our Solution

Our **development accelerator engine**, the **Moana Pledge**, speeds funding and delivery of renewable energy projects in the Pacific Islands.

It is a signed commitment between island leaders that aims to:

*Our solution is certified by the **Global Solar Impulse Foundation** as a scalable, efficient, and profitable approach to significantly impact the environment*



Standardize
a master
development
agreement



















Engage using
online
marketplace
platform



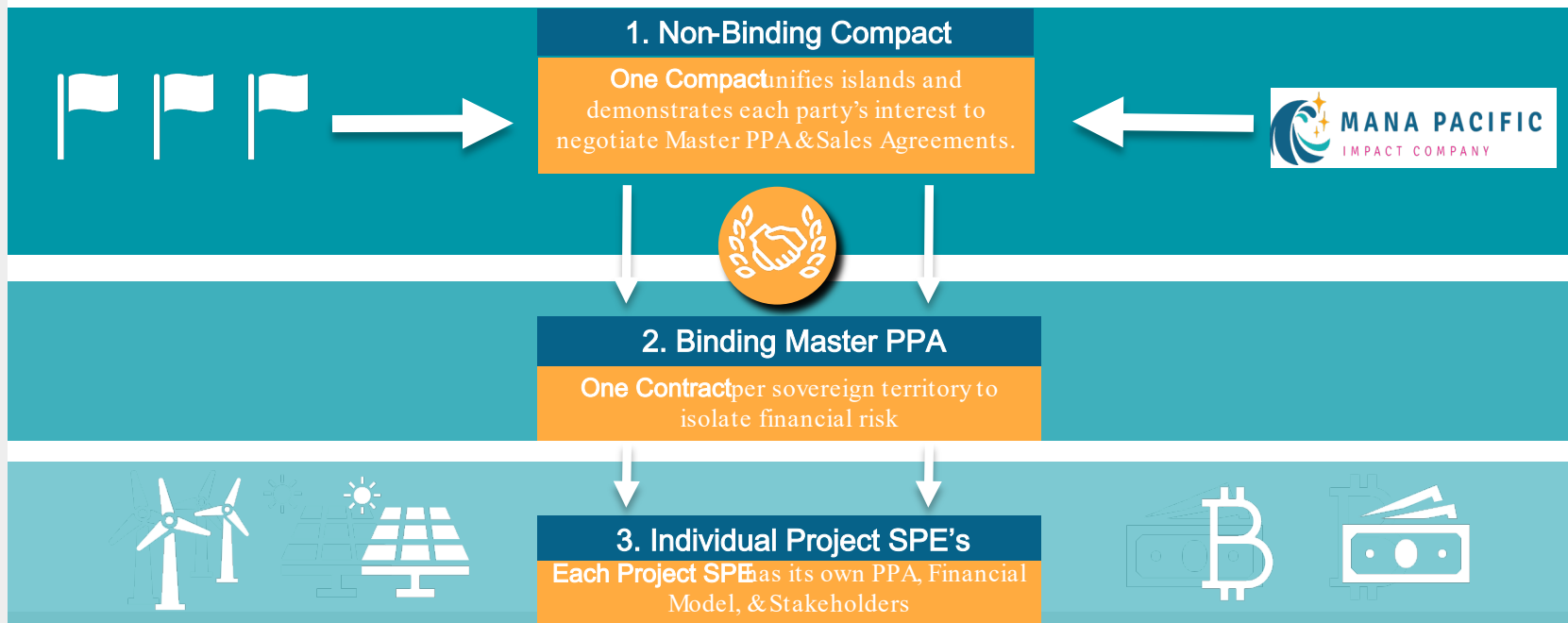
Accelerate
project
contracting,
sourcing,
funding and
execution

Moana Pledge Model Comparison

	Most Favored Nation (MFN) Pricing	Local Asset Ownership Options	Consolidates territories to unlock economies of scale	Accelerates progress to meet national goals	Expands potential project size
 Moana Pledge					
Traditional Development Company Model					
Traditional Utility RFP Model					

Moana Pledge Solution

We unite the islands with a **streamlined, standardized, and flexible model** to deliver and maintain projects while providing **resiliency, community benefit** and **energy independence**



MAHALO!

"Unity is strength... when there is teamwork and collaboration, wonderful things can be achieved." - Mattie Stepanek, poet & peace advocate

2401 Puu Mala Place
Maui, Hawaii

John Miller, Co-Founder & President
E: John.Miller@manapacific.com

Samantha Frick, BD Director
E: Samantha.frick@manapacific.com

Mana Pacific Team

MK Merrigan

Chairwoman &
Co-Founder



- President of MK Advisors and Former VP of ZeroBaseEnergy
- Deployed microgrid and operational energy systems in remote regions in the world
- Mentored by some of Polynesia's finest, including Pono Shim, who transformed the Oahu Economic Development Board by advancing critical social issues
- Leads entrepreneurial endeavors in Africa to solve critical issues in rural areas

John Miller

Board Director, Co-Founder,
& President



- 25+ years of energy & microgrid industry experience in the Pacific and in isolated, high-risk regions
- Skilled strategic planner in transformative business models, international business, entrepreneurship, and utility project development and financing
- Mentored by Utu Abe Malae, previous Executive Director of the American Samoa Power Authority

Joe Reed

Board Director &
Chief Executive Officer



- A visionary, innovative strategist, and a technology pioneer with an entrepreneurial commitment to exceptional leadership
- Led Strategic Corporate Development at Canadian Solar
- 20+ years of international executive leadership experience introducing new technology, growing companies and leading diverse teams
- Extensive international experience in solar and storage project development



Samantha Frick, Director, Biz Dev Operations

- Extensive field experience developing micro-grids in nascent, under-resourced international markets and in Hawai'i
- Former BD lead at ZeroBase and ChargePoint
- Gained experience with Earl Gast, who was appointed by President Obama to lead USAID's Africa Bureau



Olga Reym, Controller

- 10+ years of experience as a program and project manager
- Extensive practical knowledge across diverse range of industries: financial services, mortgage, wellness industries, energy efficiency and energy resilience
- Financial specialist



Bryce Barbier, Project Finance Specialist

- Experience with startups and commercializing new technology
- Studied entrepreneurship and family business at Bond University in Queensland Australia
- Born on Maui and raised in historic Lahaina town



Sierra Jackovics, Government Affairs and Policy Specialist

- Growing experience in government, renewable energy, environmental policy, sustainable agriculture and development
- Graduating UC Berkeley with a major in International Relations
- Grew up in the Bay Area and Haleiwa on North Shore of Oahu

Board and Advisors

We have organized a robust team of advisors who are the best foundation-builders and scale-makers to ensure we build the most resilient foundation.



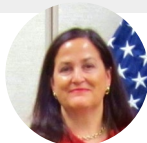
Ambassador Lincoln P. Bloomfield, Jr.
Vice Board Chair

- President of Palmer Coates
- Senior Advisor - Akin Gump Strauss Hauer & Feld LLP
- National Executive Committee Member of the U.S. Water Partnership
- Senior Advisor to MK Advisors
- 30 yrs experience in foreign policy, security, and international affairs



Tim Vandever
Benefit Director

- Environmental Attorney in Hawaii
- Former Chair of the Democratic Party of Hawaii
- Seasoned 501(c)3 Organizer
- Political Organizer for Senate
- Volunteer at Hawaii Public Radio of over 15 years
- Western Vice-President on the Executive Committee of the Association of State Democratic Chairs (ASDC).



HON Katherine Hammack Director of Special Projects at Green Building Certification, Inc, Senior advisor to MK Advisors, former Assistant Secretary of the Army (Installations, Energy, and Environment), and executive director at Ernst & Young



Tuiafono Vai Sua Chairman Pacific Solar Innovation, High Chief of American Samoa, former Dep Director for Hawaii American Samoa government office



Jaron Rothkop, currently President The Last Kilometer, founder and former President of ZeroBase Energy



Dr. Mark Bernstein, President Earthshot, former official in the Clinton White House overseeing solar and efficiency programs, RAND Corporation Researcher, Senior VP MWPRand faculty at University of Southern California



Michael Shuster, Manager Institute for Electrical Innovation at Edison Electric Institute, former Siemens Senior Energy Consultant